# **Glossary of branding terms**

#### **Brand attributes**

Help define the tone, manner, personality and style of a brand; often the differentiating factor between similar products and services.

#### **Brand identity**

The visible elements that can be used to identify a company, product or service (name, logotype, symbol, product configuration, service offering and packaging).

#### **Brand image**

The complete bundle of perceptions about an organization, product or service offering developed through communications and experience, including the distinguishing "human" characteristics of a brand personality (e.g., warm and friendly, strong and reliable).

# Brand personality

The attribution of human personality traits to a brand. These traits inform brand behavior through both communications materials and the people who represent the brand.

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# Brand positioning

Provides the underlying platform for communications, reflecting the brand's value proposition. It includes:

- Definition—how the brand is defined
- Differentiation what makes the brand special
- Deliverable benefit delivered to customers

#### Brand strategy

Long-term plan for the brand, including a determination of key audiences and an understanding of what those audiences need to know about the brand and the experience.

#### Logotype

A unique group of letter forms that represent the brand.

# Messages

The information that is most relevant to priority audiences, serving as the content for communications in support of the brand positioning.

# Logo

Any symbol and/or logotype that officially represents a brand.

#### Symbol

A non-typographic element of an abstract or representational nature.

# Trademark

A distinguishing name, sign, symbol, design, or a combination of them, intended to identify the source of the goods or services, or one seller or group of sellers, and to differentiate them from those of competitors.

#### Visual identity or core design elements

The visible elements that are used to identify a company, product or service (name, logotype, symbol, color palette, typography, product configuration, service offering and packaging).

# Visual system

A planned method of identification, including the use of the brand name, logotype, color palette and secondary typography; the graphic "look and feel" of the brand, applied to a wide cross section of media to create a cohesive brand presentation.