

Timely, Reliable Nitrogen Supply ***Air Products offers high-volume capability and responsive service for unconventional natural gas production***

With increased drilling activity in tight gas sands, gas shale and coal bed methane, the demand for oilfield services is growing. Strategically located liquid nitrogen production facilities enable Air Products to offer a responsive, reliable source of the nitrogen you need for fracturing, coil tubing, jetting, snubbing and other applications.

High volumes for horizontal drilling

The success of horizontal drilling operations is driving the demand for increasingly higher volumes of nitrogen. Air Products is positioned to meet that demand. For example, in October 2009 we delivered 80 loads of bulk liquid nitrogen—a total of 48,000,000 standard cubic feet—in as few as two days to supply a fracture operation located in Inez, Kentucky. With multiple nitrogen plants surrounding key drilling areas in North America, supported by a fleet of tankers and a team of logistics specialists, we have the capacity to supply nitrogen for even the largest operations.

Positioned to respond

When you're ready to frac, you can't afford a delay. Air Products understands, and we make timely delivery a top priority. If you're working the southern Marcellus shale or anywhere else in the Appalachian basin, Air Products is the region's dominant nitrogen supplier to the oil fields, with production plants right where you need them.

Committed to flawless customer service

At Air Products, we understand the pressures you face. We know that schedules shift, but they're still tight. We work hard to get you the nitrogen you need, when and where you need it. We deliver nitrogen around the clock, 365 days a year, and certified customers can pick up product at our plants 24/7. You can call our customer service team anytime, too—so if you're running a jet job and the schedule shifts, your night supervisor can call to request an earlier delivery.

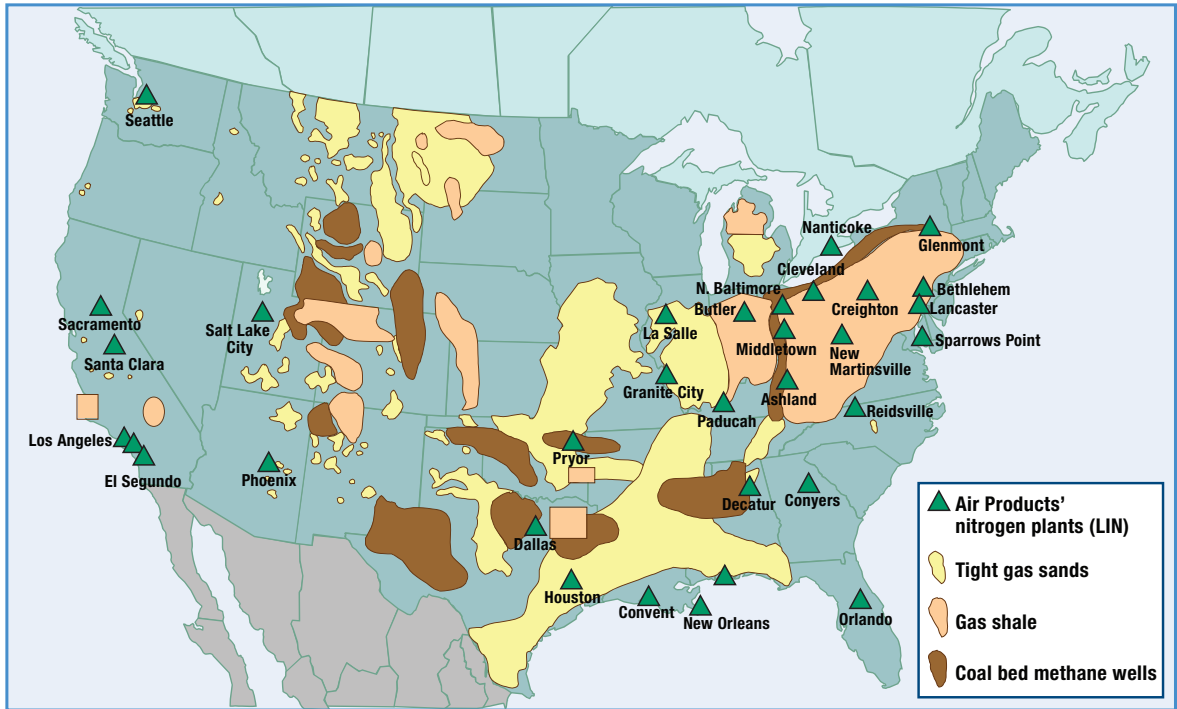


"We have strategically located nitrogen plants across the country, so our ability to respond to your schedule sets us apart."

Stu Kennedy,
Oilfield Services
Field Manager



Ready when you are: When you need liquid bulk nitrogen for fracturing or other oilfield services, the Air Products fleet is ready to roll.



Location, location, location: Air Products has more bulk liquid nitrogen plants in the Appalachian basin than any other industrial gas company—and plants near key formations across the United States.

Our emphasis on safety

At Air Products, nothing is more important than safety—not sales, not production, not profits. It is a commitment we all share and one that we share with our customers. We design and operate our gas facilities and delivery operations worldwide to the highest safety standards. We stand among the leaders in industrial gas safety performance, and among the top performers of the CMA's Responsible Care program.

About Air Products

Air Products serves customers in virtually every industry in more than 40 countries around the globe. Approximately one-fourth of our \$8.3 billion in annual sales represents bulk, cylinder and small on-site gases sold to diverse industrial markets. We have more than 18,900 employees who work hard every day to build lasting relationships with our customers and communities based on understanding, integrity, and passion.

For More Information

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